



# Learning, Creating, and Using Cmaps: Successes and Challenges for Concept Maps as facilitative tools in corporations

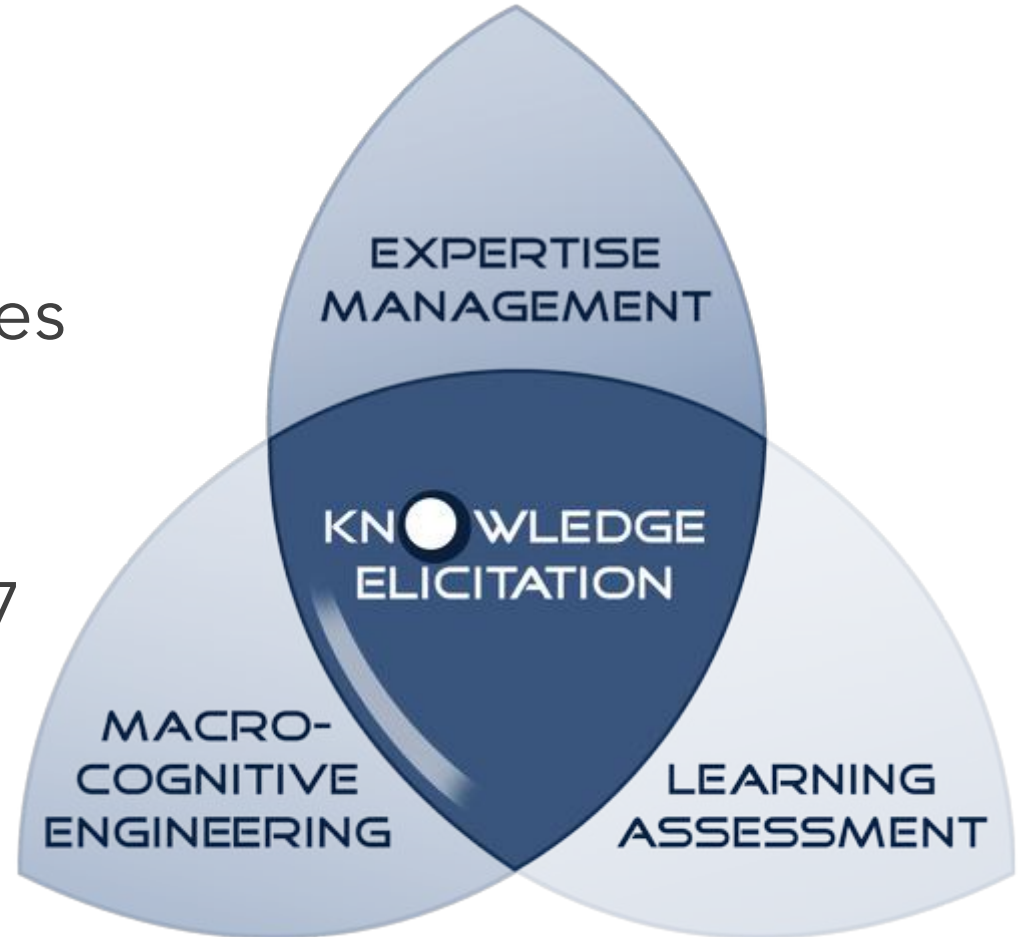
Brian Moon  
Chief Technology Officer



# My Self

Background in social  
and cognitive sciences

Founded Perigeon  
Technologies in 2007  
8 employees



# My Clients

## **Federal Government**

### Prime Contractor

Advanced Distance Learning Initiative  
Veterans Health Administration  
Army Research Laboratory Human Research and  
Effectiveness Directorate  
Defense Advanced Research Projects Agency  
Federal Bureau of Investigations  
Sandia National Laboratories  
Joint Forces Command  
Veterans Health Administration

### Subcontractor

Central Intelligence Agency  
Intelligence Advanced Research Projects Agency  
Marine Corps  
Office of Naval Research  
National Institute for Occupational Safety & Health

## **State Government**

New York Power Authority

## **Education**

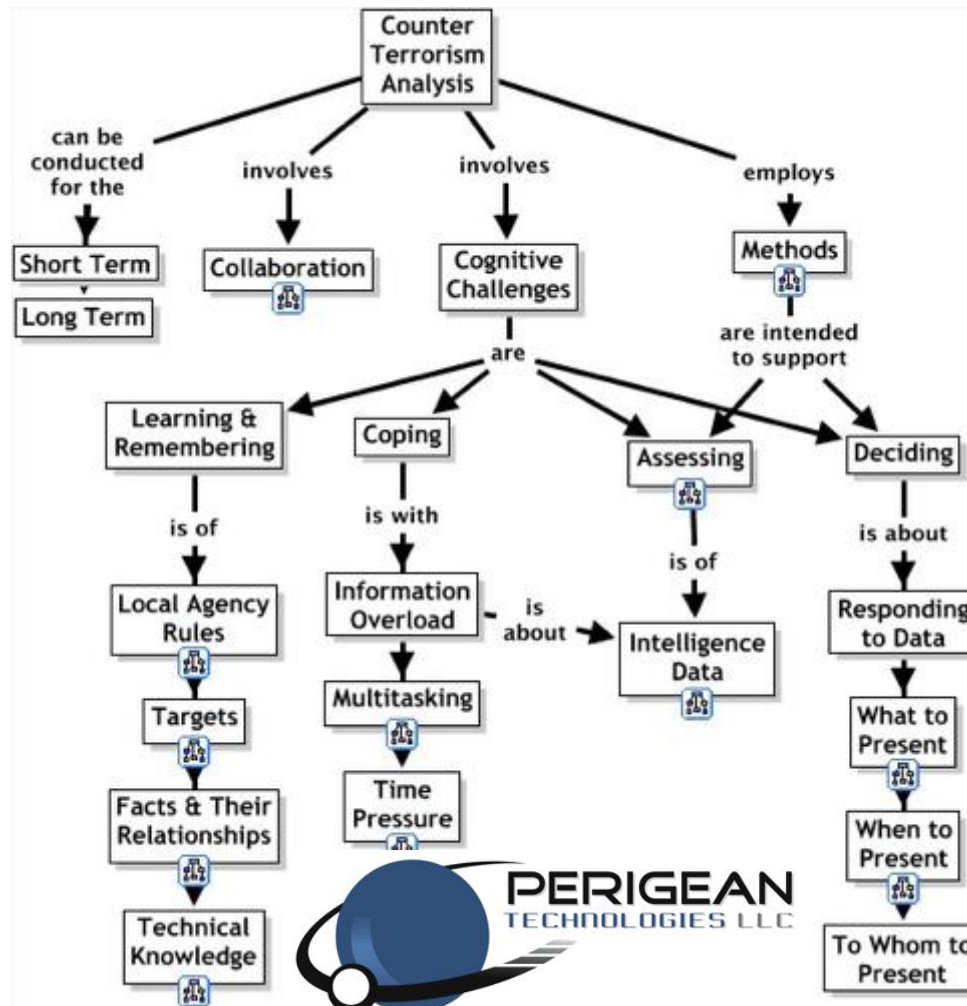
University of Edinburgh  
University of Mary Washington  
Vanderbilt University

## **Commercial**

Numerous Fortune 5,000 companies  
ReliabilityFirst  
Electric Power Research Institute  
Alion Science and Technology  
General Dynamics  
Cognitive Training Solutions / Cognitive Performance Group  
Cognitive Medical Systems, Inc.  
Charles River Analytics  
Kutta Technologies, Inc.  
Aurora Flight Sciences  
NAV CANADA  
TNO, The Netherlands  
Klein Associates Division / Applied Research Associates  
Security Analysis and Risk Management Association  
National Contract Management Association  
Federal Management Partners  
Indiana CPA Society  
WBB Consulting  
CACI  
Fredericksburg Regional Chamber of Commerce  
Strategic Knowledge Solutions



First exposure to Concept Mapping circa 2002  
Robert Hoffman, IHMC



## Applied Concept Mapping:

- 1) The application of Concept Mapping to problem solving in the workplace
- 2) Adults



# My View



Concept Mapping and Concept Maps offer incomparable value.

“What tool would you use now if you didn’t use Concept Mapping?”

-London-based practitioner

Application of Concept Mapping and Concept Maps has not yet achieved – *and may never achieve* – the desired potential: ubiquity.

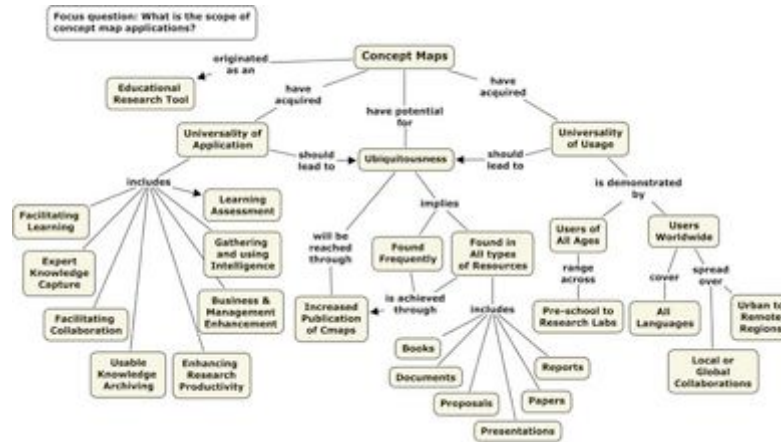
“Now that CmapTools and training support are available (see: [www.perigeantechnologies.com](http://www.perigeantechnologies.com)), we may see an acceleration in the application of concept mapping ... to business problems.”

-Novak, Learning, Creating, and Using Knowledge  
2<sup>nd</sup> Edition, p. 103



## THE UNIVERSALITY AND UBIQUITOUSNESS OF CONCEPT MAPS

Joseph D. Novak & Alberto J. Cañas  
Institute for Human and Machine Cognition (IHMC), USA  
www.ihmc.us



“If concept maps are applicable to so many domains and are used by people of all ages, why is it that we don’t ‘run into’ concept maps more often?”

### 1 Introduction: The Origins and Evolution of the Concept Mapping Tool<sup>1</sup>

The concept map was developed as a response to the necessity by Novak’s research group at Cornell University in the early 1970s to find a better way to represent children’s conceptual understandings and to be able to observe explicit changes in the concept and propositional structures that construct those understandings, as part of a 12-year longitudinal study following a 2-year instructional period using audio-tutorial instruction in grades one and two (Novak, 1972). The research program was based on Ausubel’s (1963, 1968) Assimilation Theory of cognitive learning, and an emerging constructivist epistemology that viewed knowledge as a human creation involving the construction on new concepts and propositions through the process of high levels of meaningful learning, as described by Ausubel, and Novak’s Human Constructivist epistemology (Novak, 1993, 1998). While we found structured interviews to be useful in capturing children’s understanding, it was difficult to discern specific changes in the children’s concept and propositional ideas as they progressed through schooling. Working with a talented group of graduate students, Novak and his colleagues came up with the idea of transforming interview transcripts into a hierarchically arranged set of concepts and propositions representing the knowledge expressed in the interview. Mapping a child’s interview transcript often revealed ambiguities not seen previously that required more careful listening to the interview tape to discern additional cues for the child’s thinking. Thus was born the concept map tool for representing human knowledge.

# On ubiquity



- ✓ Knowledge representation
- ✓ Format, and some method, but few constraints
- ✓ Difficult to do well
- ✓ Little training
- ✓ Crap / Brilliance

# On ubiquity



- ✓ Extensive hyperlinking
- ✓ Knowledge representation
- ✓ Format & more constraints
- ✓ Difficult to do well
- ✓ Little training
- ✓ Crap / Brilliance

# On ubiquity



Unconstrained



Constrained

# My Intent

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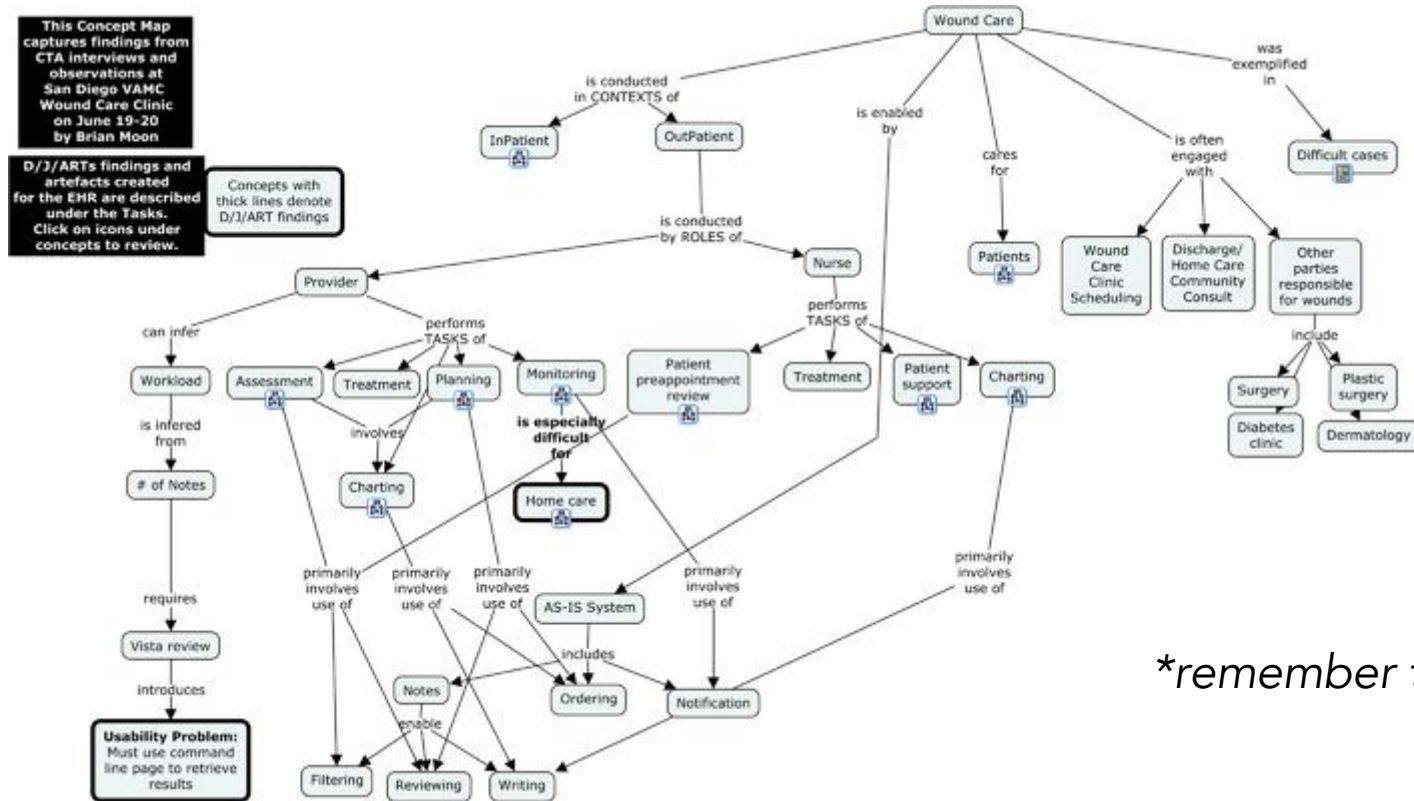
Show you my work

Offer honest assessment

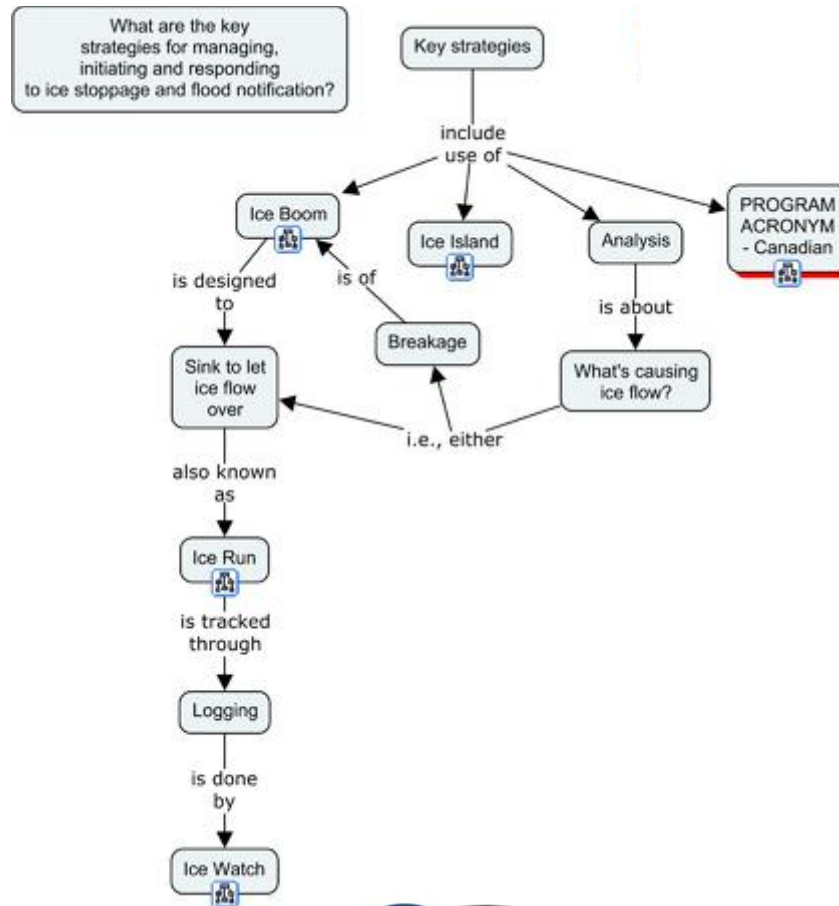
Suggest visions

*Controversial statements will be red.*

## Concept Mapping as an enabler

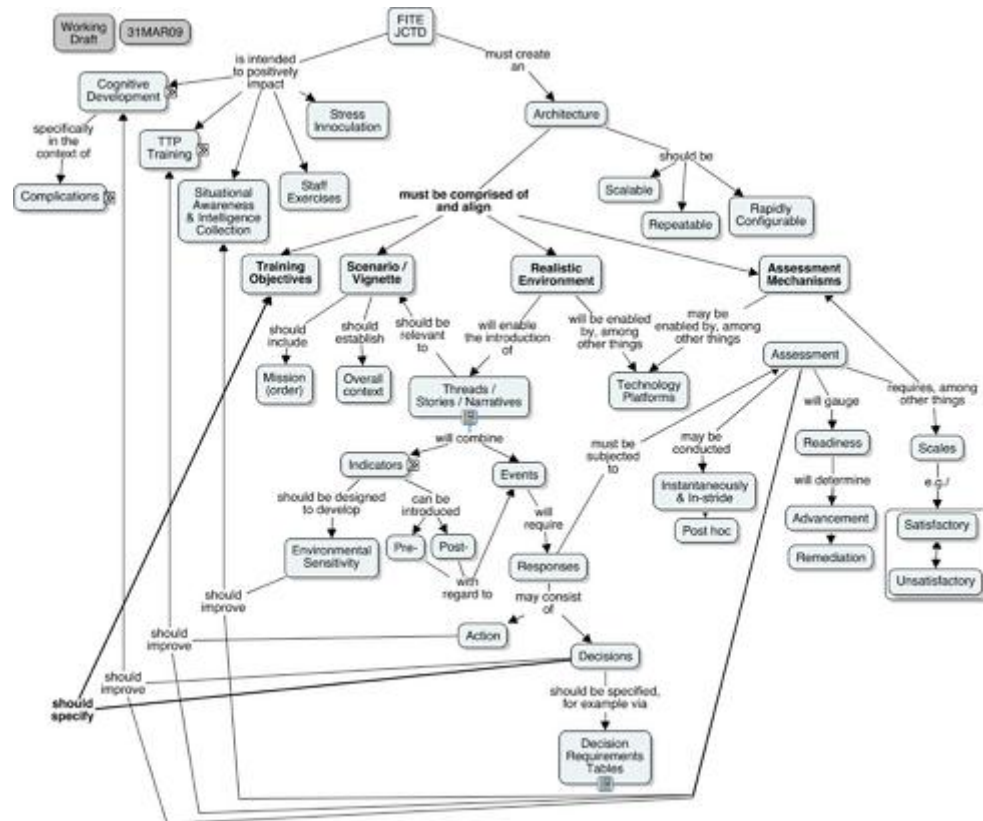


## Concept Maps as products



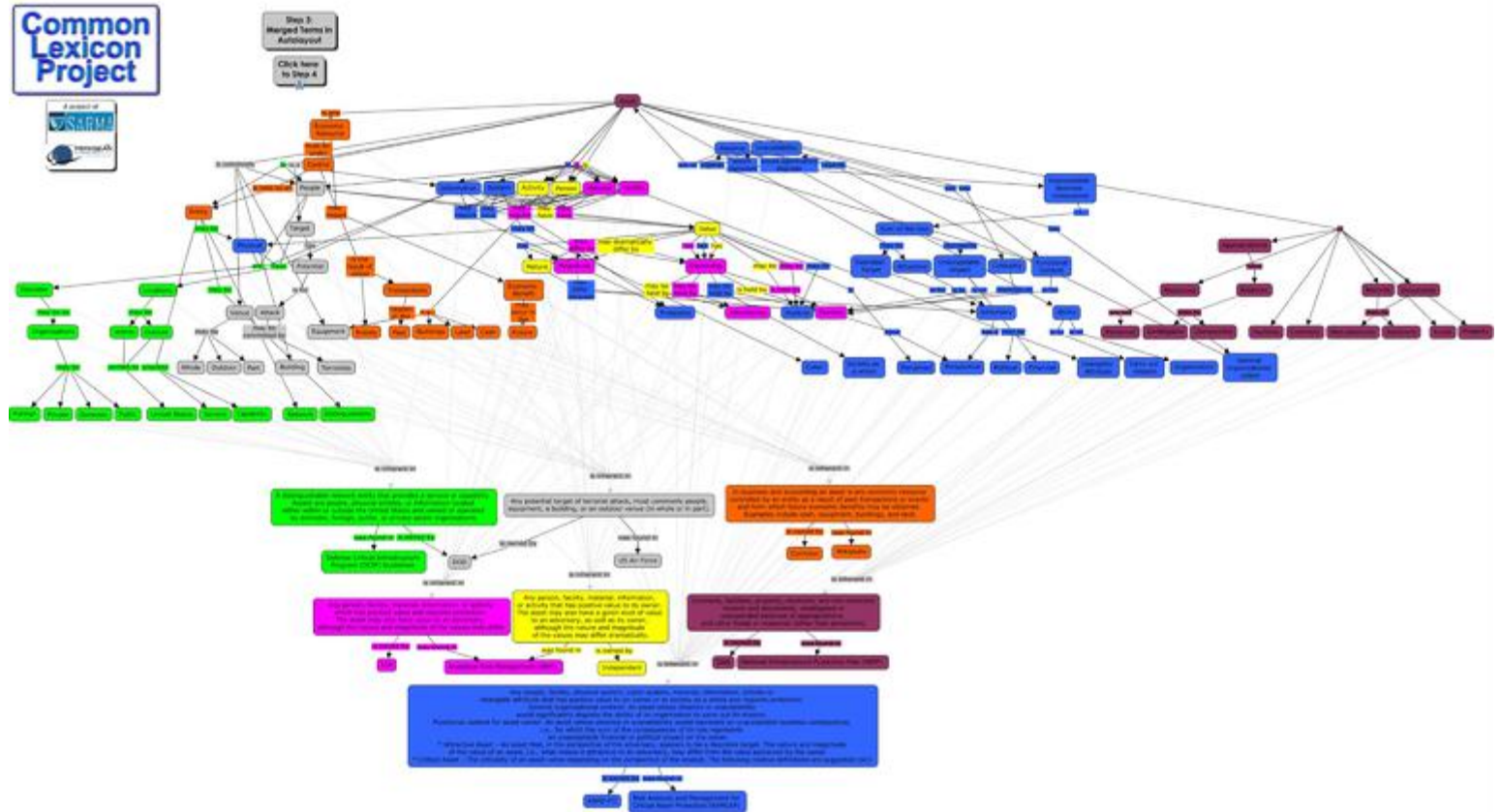


# Concept Maps as artefact

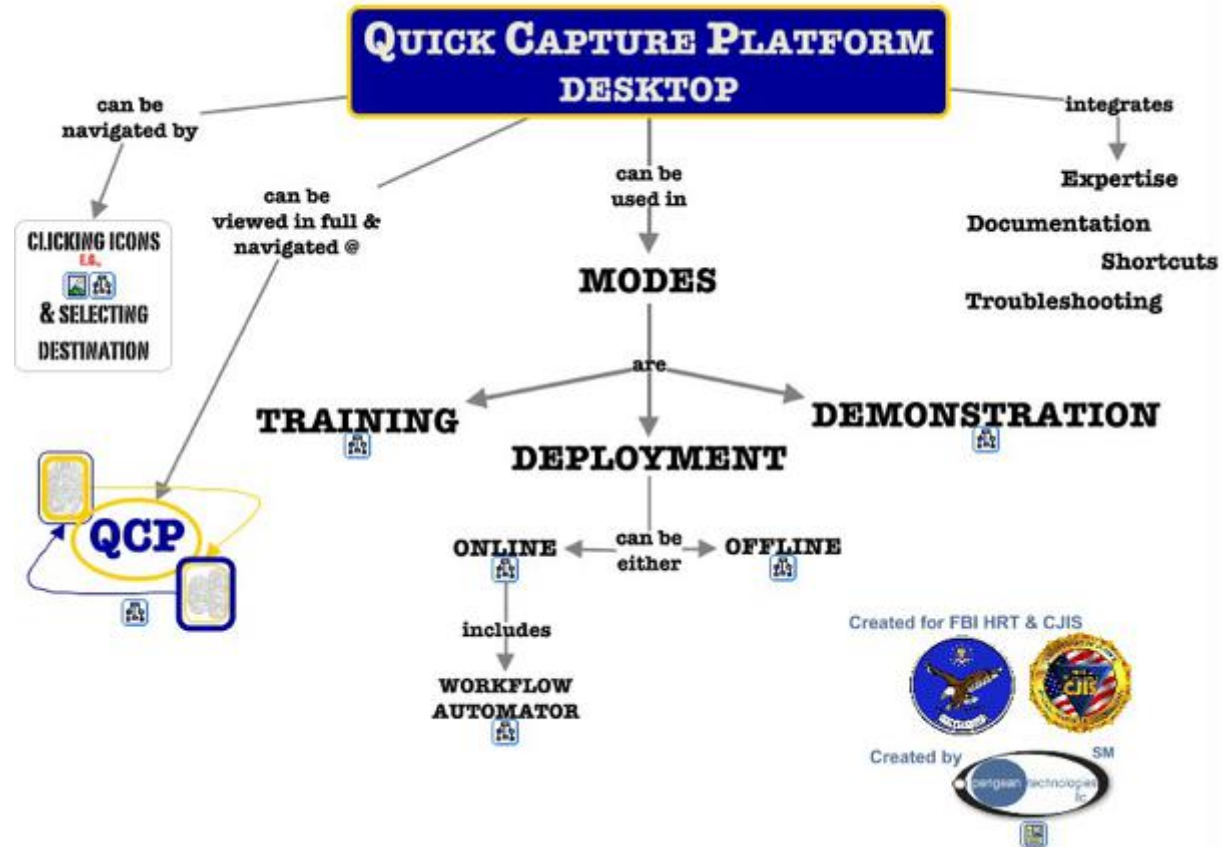




## Concept Mapping for analysis



## Concept Maps as interfaces



## Training in Applied Concept Mapping

### Suggestive linking phrases

Causal	Classificational	Nominal	Property	Explanatory	Procedure or Method	Event	Uncertainty or Frequency
can lead to	involves	which entails	consists of	explains	is followed by	becomes	always
causes	is a type of	is a, is	has	reasons for	produces	evolves to	may or may not
requires	types of which are	i.e.	has feature	requires	done by		sometimes is
because	includes	for example, e.g.	has defining feature		is a way to do		is more likely
	categories	referred to as	has property		results in		can be
	examples	such as	have		demand		often is
	is a kind of				prompts		usually is
							rarely is



### Basic Protocol

- Selecting relations exercise

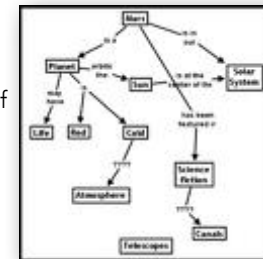
Concept	Relation	Concept
Mexico	contributes to	Drug Traffic
Mexico	suffers from	Drug Traffic
Drug Traffic	comes from	Mexico
Drug Traffic		Mexico

Doctors /\_/ Nurses      Academia /\_/ Applied Research  
 Nurses /\_/ Doctors      Applied Research /\_/ Academia

Applied Concept Mapping introduction

### Basic Protocol

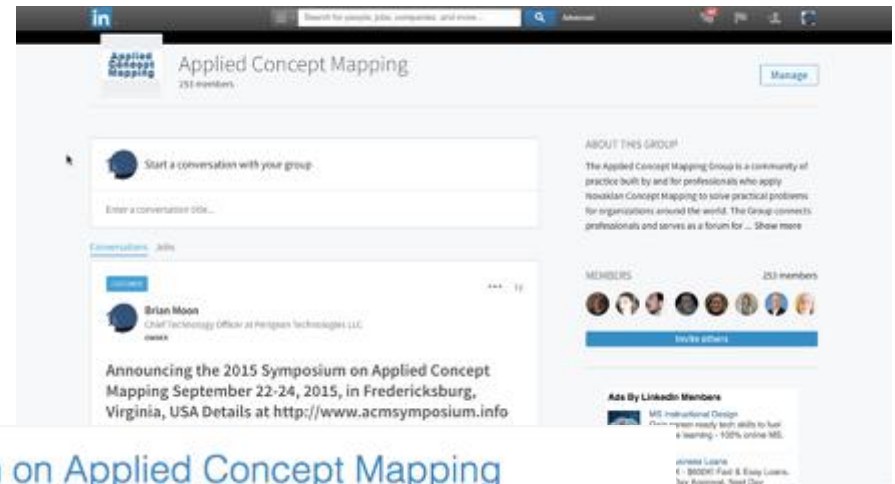
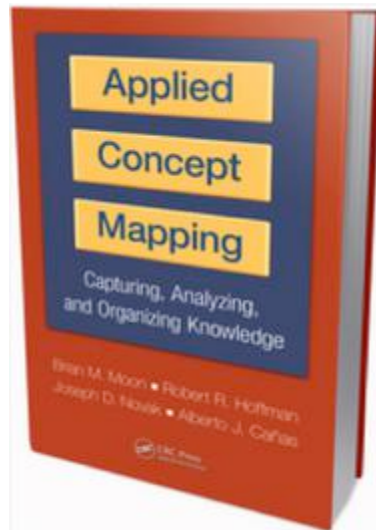
- Elicit links to form propositions
  - Describe the nature of the relationship
  - Short and concise phrase
  - Suggested categories



Applied Concept Mapping introduction

# My Work

## Community Building



2015 Symposium on Applied Concept Mapping  
September 22-24, 2015  
Fredericksburg, Virginia, USA  
acmsymposium.info  
@acmsymposium

Sponsored by



### Taking Stock of Applied Concept Mapping

The 2015 Symposium on Applied Concept Mapping will coalesce a community of practitioners from across the world to share experiences and applications. The Symposium will bring together professionals who use Concept Mapping in contexts such as:

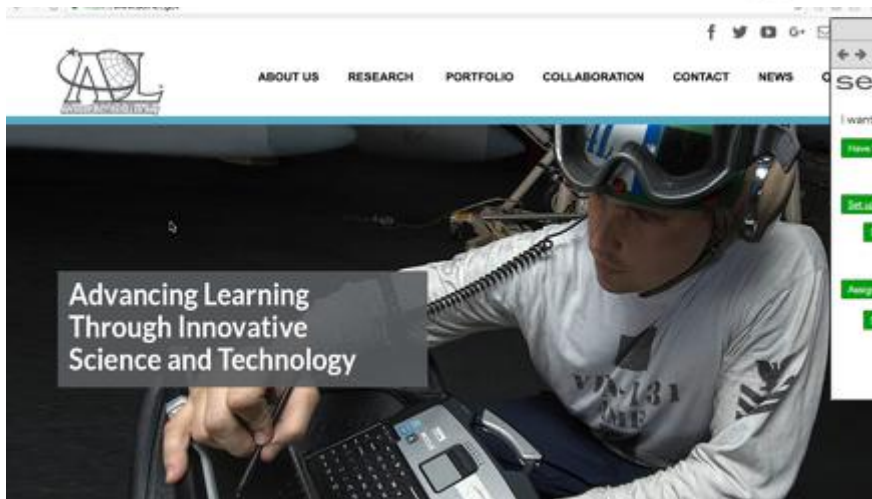
- Cognitive task analysis
- Knowledge modeling
- Argumentation
- Ontology development
- Expertise management
- Intelligence analysis
- Software design
- Engineering process
- Adult learning and training
- Brainstorming
- Strategic planning



JOSEPH D. NOVAK



## Concept Map-based learning assessment



[serolearn.com/cmc2016](http://serolearn.com/cmc2016)

# Assessment

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Successes

Failures

Learning • Creating • Using



# Successes

Ongoing concern : Almost 10 years

Satisfied customers

"Can you send me a copy of the big concept map that you prepared for our conference last year. [University President] is going to refer to it in his comments this year and we want to show it on the screen during his comments."

-Former Client

Organic growth

"We are a small company (70 employees), but among other things, we perform training of people in the Power Industry on various aspects of Grid Reliability. It struck me that using Sero might be a good alternative to *Death by Powerpoint*."

-Current Client

Awakenings

"I've come across Perigean Technologies website and I thought I should get in touch. I am writing because during the last six years we have been using mind mapping for our knowledge management. We are an engineering consultancy and knowledge is key for us, but the level of adoption is not as high as we would like it to be. In any case, we thought it's now time to talk with the experts!"

-International Prospect



# Failures

Adoption

Scarce beyond champions

Sustainability

Shelf-ware

"Examples", "Demonstrations", "Pilots"

Ubiquity

Narrow usage

Why?





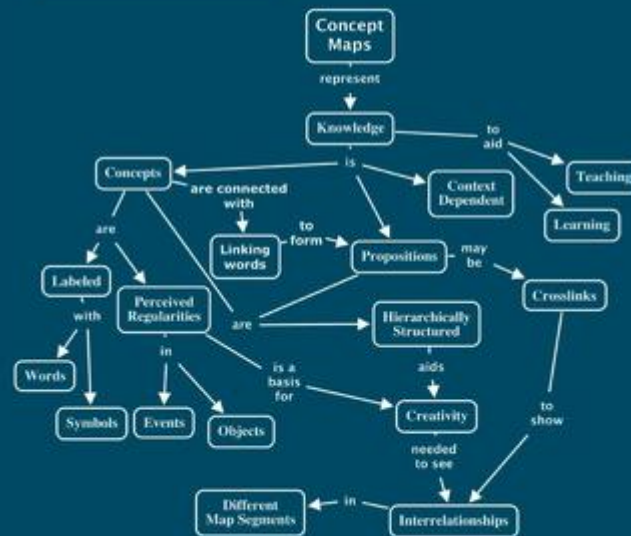
## Learning, Creating, and Using Cmaps

Successes and failures for

Concept Maps as Facilitative Tools  
in Schools and Corporations

Joseph D. Novak

Second Edition



# Learning

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## Training

Cmapology workshop

Cognitive Task Analysis workshops

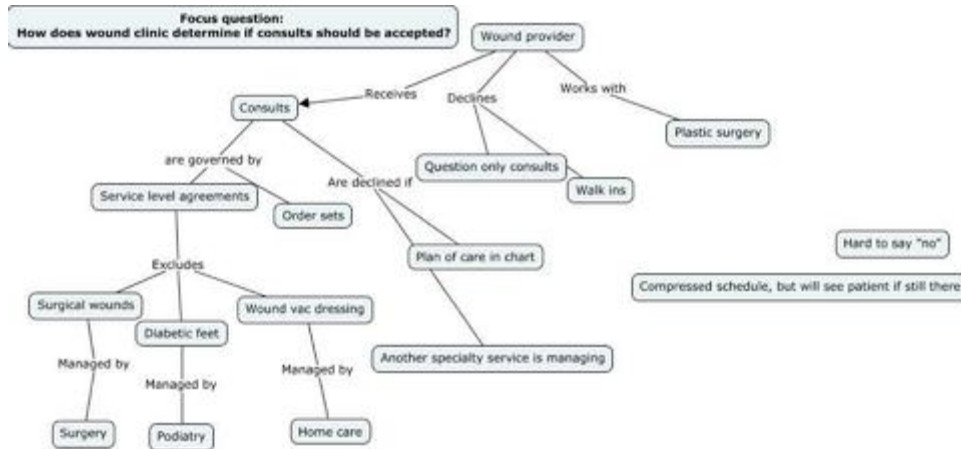
Expertise Management workshops

## Learning

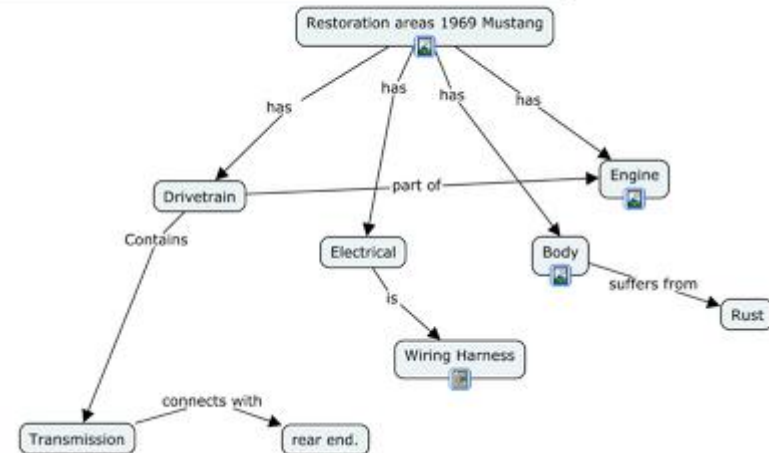
IAKM 61095 Expertise Management at  
Kent State University

# Learning

## 20-year professional



Focus Question: What areas are the main concern for restoration of my 1969 Mustang



## Graduate student

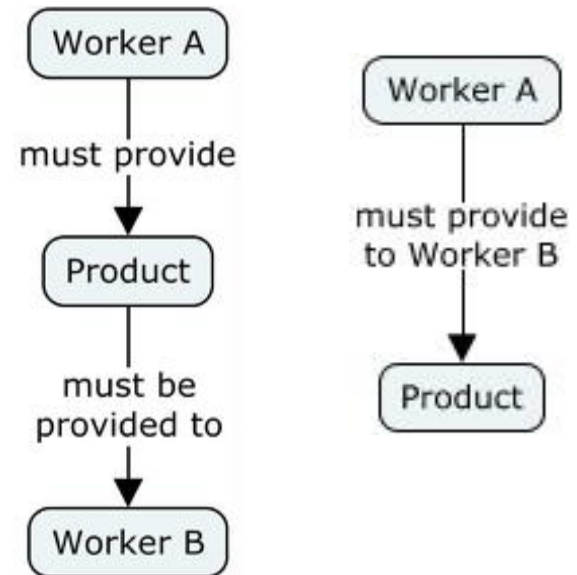
Concept Mapping *is* difficult.

*"(Good, Novakian) Concept Maps are (not so) easy to (efficiently and effectively) make and use."*

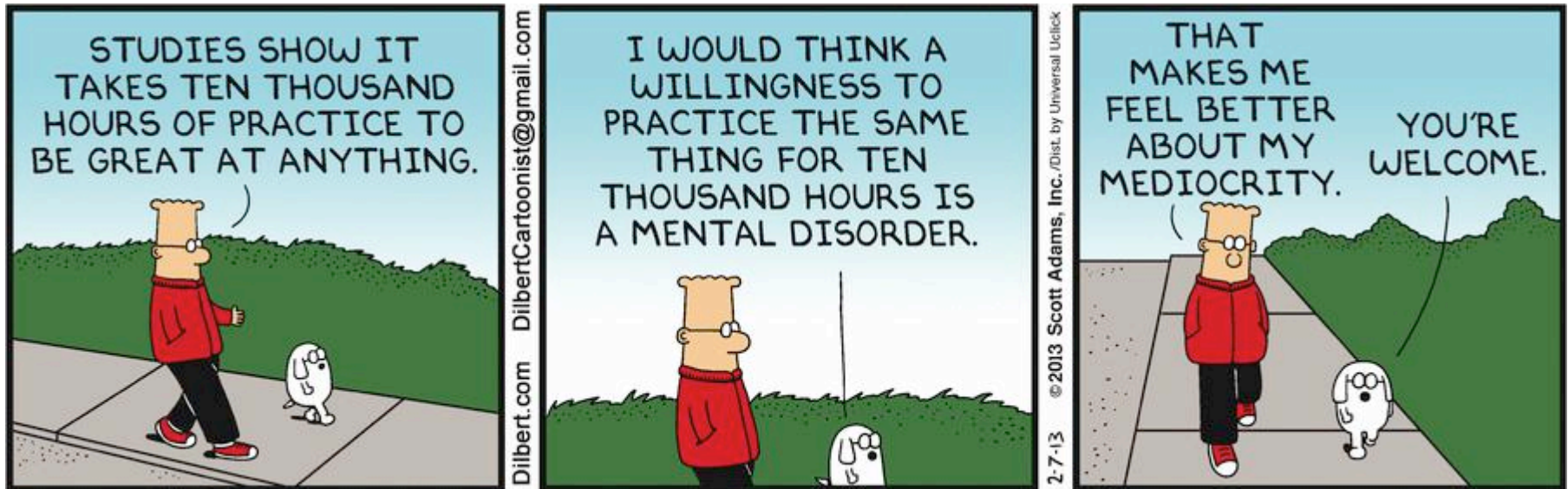
-Moon et al, ACM

Propositional thinking is challenging, and at times, inefficient and awkward.

“Worker A must provide Product to Worker B.”



Concept Mapping requires extensive skill development.



Ericson's 10,000 hour 'rule' for achieving expertise

## Deliberate practice

Constantly pushing oneself beyond one's comfort zone, following training activities designed by an expert to develop specific abilities, and using feedback to identify weaknesses and work on them

# Learning

Moon's 10,000 propositions 'rule' for achieving  
Cmapping expertise

3	<b>X</b>	~33	<b>X</b>	100	<b>+</b>	100
(Proposition)		per map		maps		focus questions
1 succinctly stated concept + 1 meaningful linking phrase + 1 connector to another properly stated concept		Informative map (cmc.ihmc.us = 33)		Range of challenging propositions, crosslinks, elicitations, spacing, designs		Diversity in goals and topics



Assessment:

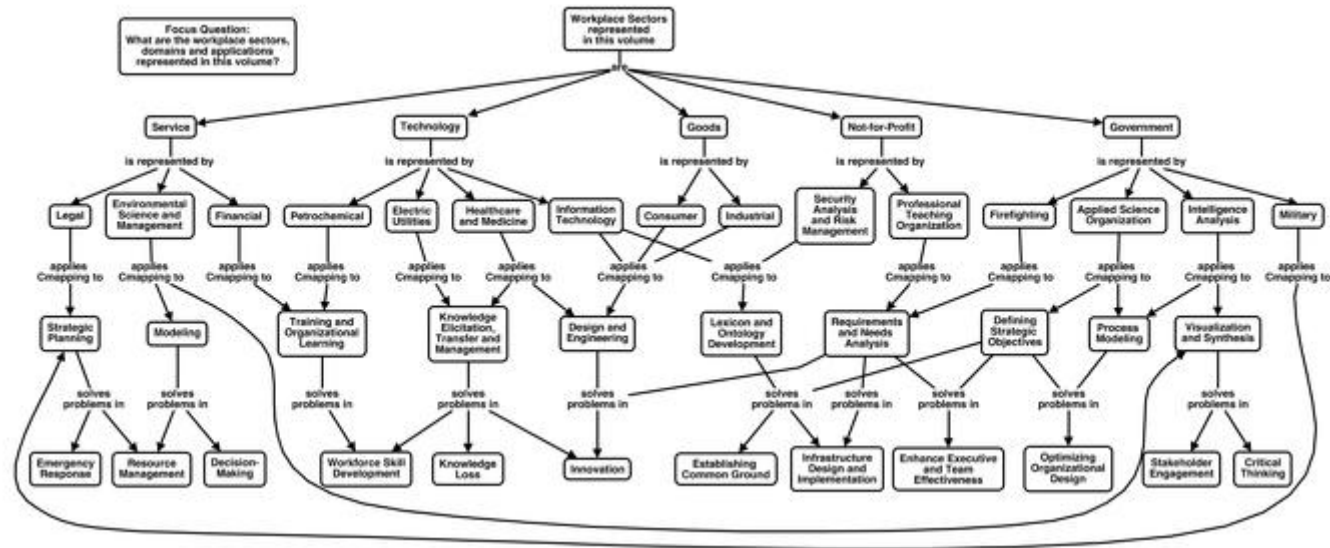
Ubiquity will never happen unless  
Concept Mapping expertise is widespread.

# Creating

## Knowledge Models

## Reporting

## Organizing



# Creating

## Knowledge Modeling: ~150 – 200 Concept Maps + Resources

Knowledge Model removed for public dissemination.

For example, see NASA Mars Exploration Knowledge Model.

# Creating

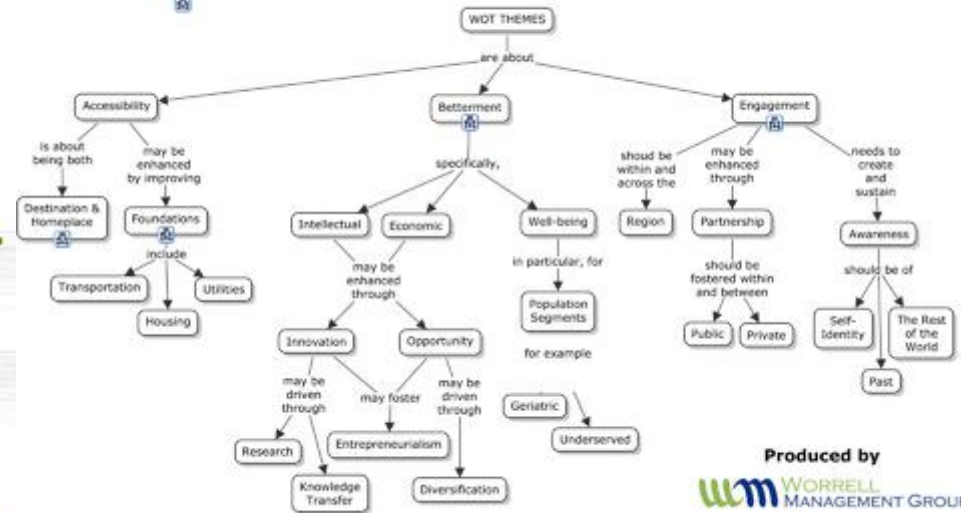
# Reporting



## Overview

## Regional Economic Development Plan Weakness and Opportunity Themes

November 19, 2012



Produced by

**WORRELL**  
MANAGEMENT GROUP



# Organizing



Concept Maps are difficult to read.

"We'd like to get your help in doing the following:  
Creating 1-page summaries of all key topics."

-Current Client

"I understand that this (outline) format omits some of the concept associations that would be part of a Concept Map, but the trade-off is an artifact that end user clinicians can immediately grasp and provide us feedback."

-Current Client



# Reading Concept Maps vs. Text

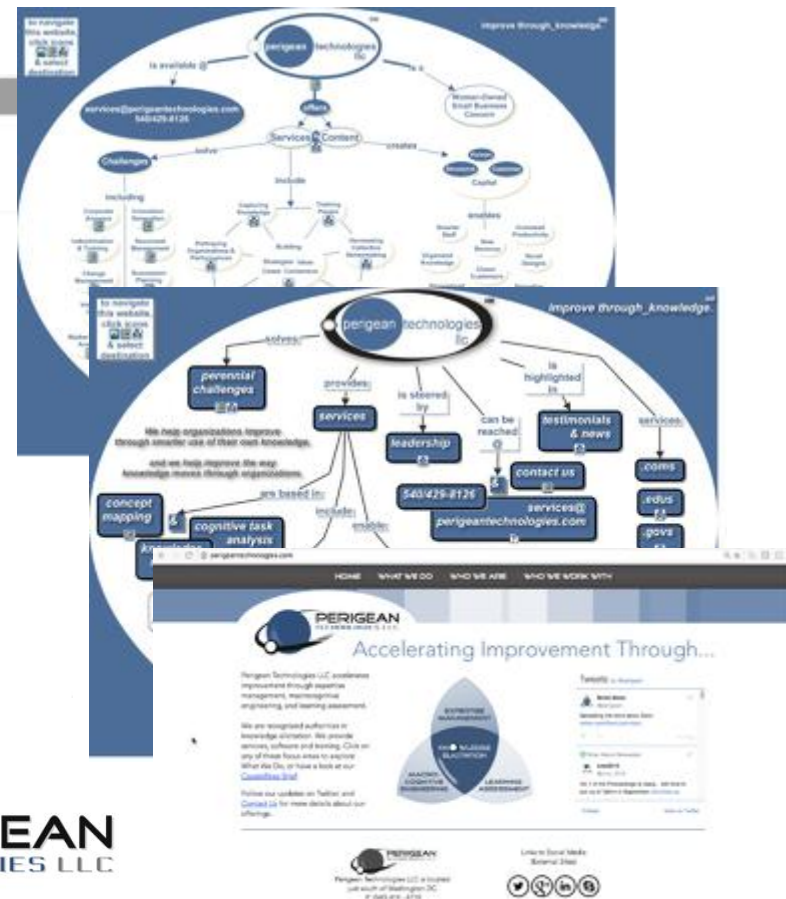
[illegible]

	Traditional text		Hypertext		Cmap		PowerPoint	
	Mean	STD	Mean	STD	Mean	STD	Mean	STD
Preparation time (in mins)	N/A	N/A	N/A	N/A	1080	N/A	3120	N/A
Review time (in mins)	22.13	5.51	21.38	5.89	27.25	8.32	26.36	12.16
Pre-test score (% correct, 10 questions)	16.67	13.84	15.63	14.71	13.46	16.51	25	16.29
Post-test score (% correct, 20 questions)	56.58	21.22	52.81	23.07	47.49	11.94	58.75	12.44
Pre- and Post-test score difference	<b>39.92</b>	N/A	<b>37.19</b>	N/A	<b>34.03</b>	N/A	<b>33.75</b>	N/A
Recreation wordcount	168.67	69.00	153.38	68.24	126.46	105.48	184.57	73.02
Recreation proposition count	38	14.66	35.69	9.56	33.77	19.46	43	19.21
Recreation format (net-like only)	0	N/A	1	N/A	3 <sup>3</sup>	N/A	0	N/A



# Creating

Concept Maps are, at best, an ambiguous mechanism for organizing information.





Assessment:

Ubiquity may never happen for  
many types of Concept Map products.

# Using

Knowledge Models

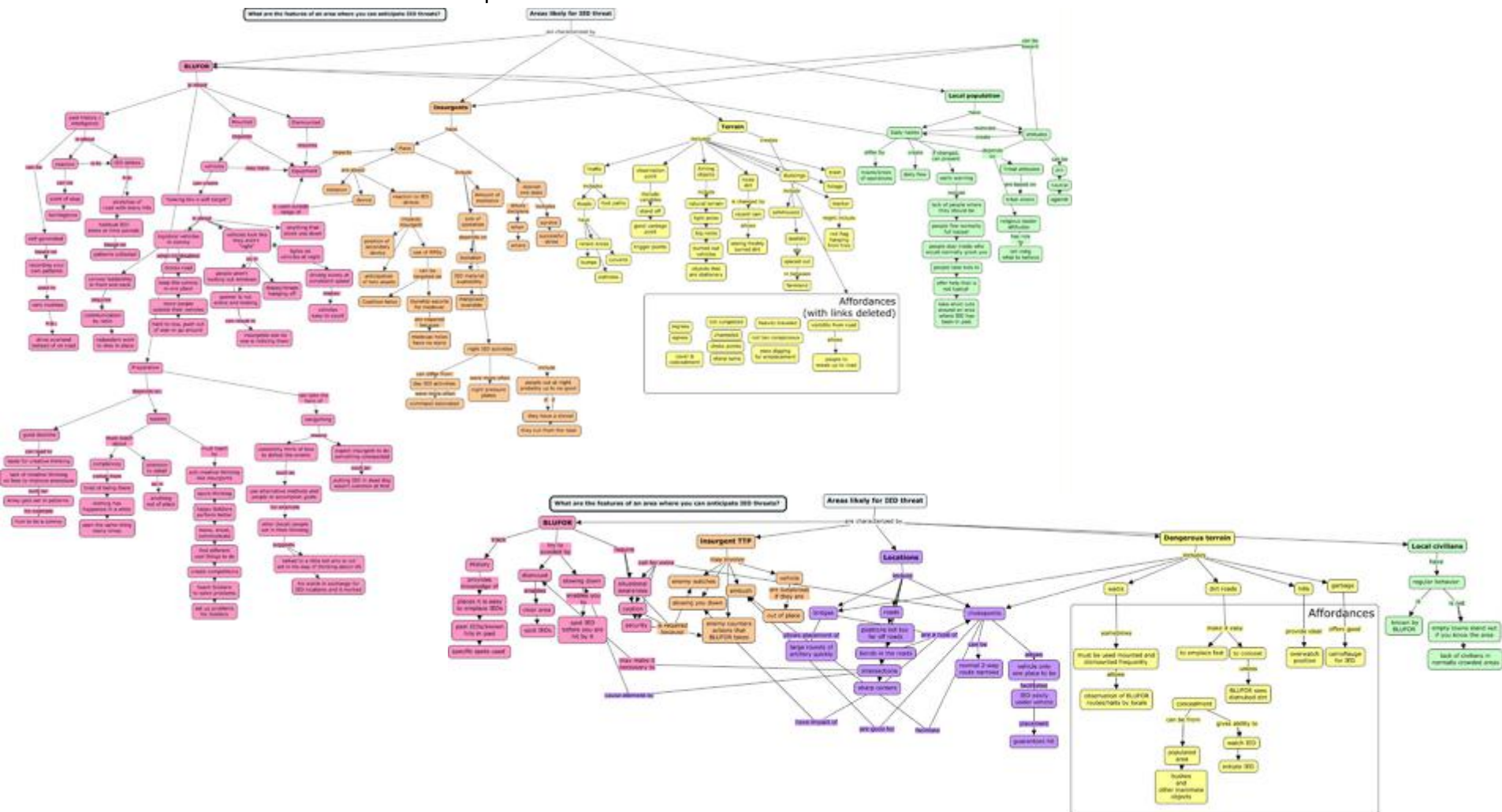
Analysis

Learning Assessment

Knowledge Models are, at best, underused.

Customer story : 2010 to 2015

# Using



Analysis Dichotomy:  
Concept Maps must be small to be readable;  
Small Concept Maps offer limited insight.

Concept Maps are difficult to assess.  
(not in red!)

(But more importantly,  
Assessing Concept Maps is laborious.

CmapTools can be challenging for corporate IT.

May 17: "...we plan to stand up the server..."

August 9: "We are in the process of getting a server stood up for Cmap, but that is not yet complete. I will keep you updated."

## Assessment:

Ubiquitous use will not happen unless  
Concept Mapping/Maps are useful and efficient  
means to other ends.



# Reflections

## Learning

Concept Mapping is difficult.

Propositional thinking is challenging, and at times, inefficient and awkward.

## Creating

Concept Maps are difficult to read.

Concept Maps are, at best, an ambiguous mechanism for organizing information.

## Using

Knowledge Models are, at best, underused.

Analysis Dichotomy: Concept Maps must be small to be readable; Small Concept Maps offer limited insight.

Concept Maps are difficult to assess.

Assessing Concept Maps is laborious.



# Vision

## Learning

10,000 propositions (very difficult to achieve)

## Deliberate practice

I'm looking at your example cmap ...and I noticed that under the "grains" category, you have some larger linking phrases for grains->myotoxin and for grains->affitoxin. If it were me, I would made "wet, humid conditions" and "drought conditions" separate concepts on their own instead. Is that wrong?

-Perigean employee

## Exercises

Hoffman's are very useful

New Exercise: Unpacking

"People → drive → cars"

How deep do we unpack? When is "driv(ing)" a concept?



# Vision

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## Creating

Need help with:

- Navigation through Knowledge Models

- Complex representations / hybrids

- Sharing and presenting

- Converting to other formats

Extend utility as products

# Vision

## Using

- Help with analyzing big maps

  - Big 'qualitative' Data: 1,000s/1 Ms propositions

  - Merging multiple maps

  - Semantic integration and qualitative analysis tools

  - Save audit trail

  - Show all propositions connected to this one

- Help with the tedium

  - Arranging

  - Global changes



# Vision

## Future

Mental model assessment: process support

Embedding: Virtual reality presents opportunities, QR codes - Tobias Ley's example

Interface: Cmaps that do something

Hybrids: Integrate with other representations

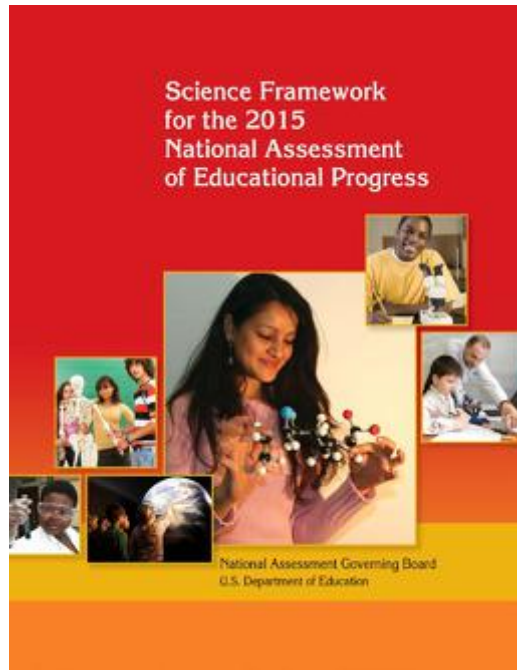
Games: Make Cmapping fun

Empirical study: Primarily of usability and utility

NOTE: Corporations do not care about features of the maps – they care about content, efficiency, and utility

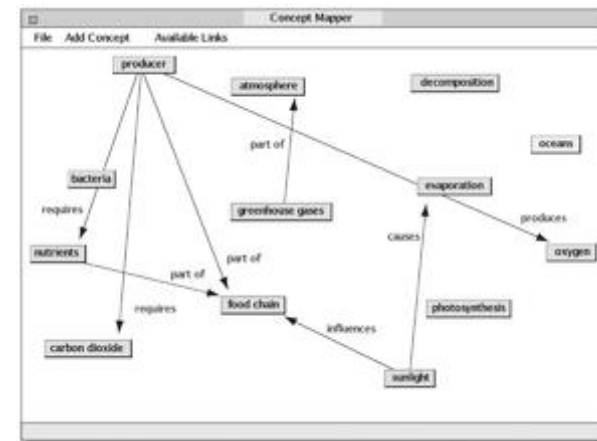


Ubiquity in education will not happen until the market requires it.



#### Illustrative Item

In this task, middle and high school students used a customized software program to create concept maps. Students received 18 environmental science terms and 7 link labels.\* Students could drag and drop these concepts onto the grid space of the mapping program and add, erase, and link the items in their newly constructed maps. (See appendix C for more information about this task.)



L12.5, Identifying Science Principles  
Source: Adapted from Herl et al. 1999.

\* Link labels should not be provided to students on the NAEP Science Assessment. See the Specifications.

# Thanks!

Thank you,  
Priit and Alberto!